

ERIK BRUCE

Business Development Intern with a keen eye for optimization

October 16, 2018

Are you entrepreneurial, analytical, driven and enthusiastic about optimization?

Erik Bruce is a fast-growing design & manufacturing company based in Brooklyn, New York.

Having our own designers and tailors, we make bespoke curtain creations. We own a well-positioned niche in the absolute high-end/luxury consumer and commercial markets in Greater New York – a niche with an enormous growth potential. The clients are high-profiled luxury brands, architects, interior designers and high net-worth individuals.

The company was founded by Erik Bruce (American) in 2011 and Simon Hansen (Danish) joined the company early 2015. Today, the company is owned by the two partners.

We are currently about 25 full-time employees and have doubled our sales in the past three years. We have an ambitious growth plan for the coming years, and we need you to support the realization of these goals.

Your Role

As an intern within the field of business development and process optimization, your focus is to work with the management team on developing best practice routines and optimizing existing manufacturing process. Furthermore, you will support the ongoing stream of new business initiatives and support the execution of our well-defined business plan. Our intern roles are never completely predefined, allowing you to have some influence on what part of our tasks and goals you would want to support.

Tasks

Depending on your profile we will select specific project tasks for you to focus on. You will have the possibility to develop your existing skills within both business development and optimization.

Analyze our manufacturing process: Make recommendations for optimization and deployment of lean principles where applicable. Find and recommend relevant IT tools for monitoring the process. Work with relevant teams to implement your plan.

Project Delivery efficiency: Track time and profitability on individual projects and create suggestions on how to implement a best practice solution for continuously tracking.

Market and distribution analysis: Assist in identifying and contacting potential partners for projects across North America.

Maintain and adjust weekly/monthly PowerPoint/Keynote presentations for management

Ad hoc support tasks for management.

As in any SME, our daily tasks vary a lot, and the pace is ever changing. Flexibility and a positive attitude is needed to succeed in this role.

You become part of a multi-cultural and entrepreneurial company in a fast-paced niche with an extremely interesting client portfolio. You will be immersed into all aspects of daily work in a smaller growth company with lots of hands-on tasks.

About Yourself

We are looking for an outgoing, highly self-motivated individual with strong analytical and communications skills. Maybe you are interested in design, fashion, arts and/or any creative field. You have a high sense for detail but always without losing the overall vision. You are curious of nature and eager to learn. You are in your last year of your relevant Master's Degree at Business School or similar - or have just finished your Thesis and are eager to get international and entrepreneurial exposure on your resume.

You will get on a steep learning curve in a challenging internship in a fast-paced city and environment.

Apartment allowance, flight ticket and visa application fee paid by the company. Travel insurance and costs of living will be paid by the intern. We have experience with Danish interns, so we can support you in the visa application process.

Application & Start Date

Expected start date is Feb 1st, 2018. Other start dates can be discussed as we are reviewing applications on an ongoing basis. The duration of the internship can be adjusted according to agreement, up to 6 months. Please submit your cover letter and resume to simon@erikbruce.com.

More information about our company can be found at www.erikbruce.com.